## BALANCE SHEET

## Quarter 4/ 2009

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 506,629,984,777 | 396,812,391,977 |
| I. Cash and cash equivalents | 110 |  | 55,636,201,977 | 62,606,453,500 |
| 1. Cash | 111 | V. 01 | 55,636,201,977 | 62,606,453,500 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 | 161,525,708,042 | 69,341,666,667 |
| 1. Short-term investments | 121 |  | 161,525,708,042 | 69,341,666,667 |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 113,974,419,450 | 67,333,713,191 |
| 1. Trade accounts receivables | 131 |  | 90,425,481,516 | 56,567,343,778 |
| 2. Advances to suppliers | 132 |  | 23,476,792,682 | 11,112,925,512 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 | V. 03 | 72,145,252 | 136,928,159 |
| 6. Provision for short-term bad receivables | 139 |  | ----------- | (483,484,258) |
| IV. Inventories | 140 |  | 174,593,781,100 | 196,823,985,719 |
| 1. Inventories | 141 | V. 04 | 174,593,781,100 | 250,614,793,586 |
| 2. Provision for devaluation of inventories | 149 |  |  | (53,790,807,867) |
| V. Other short-term assets | 150 |  | 899,874,208 | $706,572,900$ |
| 1. Short-term prepaid expenses | 151 |  |  |  |
| 2. VAT deductible | 152 |  |  |  |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 |  |  |
| 4. Other short-term assets | 158 |  | 899,-874,208 | 706,572,900 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 163,262,308,801 | 109,122,879,406 |
| I. Long-term receivables | 210 |  | - |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V.06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 137,399,370,547 | 75,935,211,947 |
| 1. Tangible fixed assets | 221 | V. 08 | 92,434,074,380 | 58,349,916,144 |
| - Historical cost | 222 |  | 250,440,668,998 | 198,491,898,455 |
| - Accumulated depre---------1ation | 223 |  | (158,006,594,618) | (140,141,982,311) |
| 2. Finance leases fixed assets | 224 | V.-79 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 1,112,246,587 | 1,623,952,827 |
| - Historical cost | 228 |  | 18,563,953,741 | 18,441,787,741 |
| - Accumulated depreciation | 229 |  | (17,451,707,154) | (16,817,834,914) |
| 4. Construction in progress expenses | 230 | V. 11 | 43,853,049,580 | 15,961,342,976 |
| III. Property investment | 240 | V. 12 |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 294,020,000 | 241,000,000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in jo------------10-1 | 252 |  |  |  |
| 3. Other long-term investments | 258 | V.-13 | 294,020,000 | 241,000,000 |


| 4-Provision for devaluation of long-term finance investment | 259 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| V. Other long-term assets | 260 |  | 25,568,918,254 | 32,946,667,459 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 25,508,718,254 | 25,049,505,386 |
| 2. Deferred income tax assets | 262 | V. 21 |  | 7,836,962,073 |
| 3. Others | 268 |  | 60,200,000 | 60,200,000 |
| TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 669,892,293,578 | 505,935,271,383 |
|  |  |  |  |  |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| 1 | 2 | 3 | 4 | 5 |
| A. LIABILITIES $(300=310+330)$ | 300 |  | 254,196,334,490 | 195,526,857,802 |
| I. Short-term liabilities | 310 |  | 230,244,181,327 | 194,060,70,666 |
| 1. Short-term borrowing and debts | -311 | V.-- 15 | 124,924,509,627 | 85,793,866,751 |
| 2. Trade accounts payable | 312 |  | 20,877,464,953 | 11,657,040,810 |
| 3. Advances from customers | 313 |  | 2,062,163,630 | 1,518,873,526 |
| 4. Taxes and liabilities to So---------7e budget | -314 | V.-16 | 13,713,194,593 | 16,852,199,172 |
| 5. Payable to employees | 315 |  | 51,207,814,450 | 57,264,362,307 |
| 6. Payable expenses | 316 | V.-17 |  |  |
| 7-Accounts payables-Affiliate | -317-1- |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9--Other short-ter-----ayable-s | -319 | V.-18 | $13,730,-990-220$ | 17,397,990,-724 |
| 10-Provision for short-term liabilities | -320- |  | 3,728,043,854 | 3,576,407,376 |
| III. Long-term liabilities | 330 |  | 23,952,153,163 | 1,466,117,136 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | -332 | V.-19 |  |  |
| 3. Other lo-----7---- payables | -333 |  | $1,040-000000$ | $1,-39000000000$ |
| 4. Long-term borrowing and debts | -334 | V. 20 | 22,912,153,163 |  |
| 5. Deferred income tax | 335 | V. 21 |  |  |
|  | -336 |  |  | 76,117,136 |
| 7. Provision for long-term liabilities | -337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | ----0 |  | 415,695,959,088 | 310,408,413,581 |
| I. Capital sources and funds | 410 |  | 404,656,162,814 | 306,224,719,692 |
| 1. Paid-in capital | 411 |  | 205,352,720,000 | $165,000,000,000$ |
| 2.-Capital surplus | -412 |  | 62,295,088,755 | $62,290,000000$ |
| 3. Other capital of owner | -413 |  |  |  |
| 4. Treasury stock | 414 |  | (14,367,110,657) | (12,743,682,257) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | -416 |  |  |  |
| 7- Investment and development fund | 417 |  | 34,432,466,469 | 42,607,068,767 |
| 8. Financial reserve fund | 418 |  | 15,507,659,811 | 8,078,617,186 |
| 9. Other fund belong to------------7ners equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 101,435,338,436 | 40,992,715,996 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | 11,039,796,274 | 4,183,693,889 |
| 1. Bonus and welfare fund | 431 |  | 11,039,796,274 | 4,183,693,889 |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 669,892,293,578 | 505,935,271,383 |

## OFF BALANCE SHEET ITEMS

| Assets | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  |  | - | - |
| 2. Goods held under trust or for processing |  |  | - | - |
| 3. Goods received on consignment for sale |  |  | - |  |
| 4. Bad debts written off |  |  | - | - |
| 5. Foreign currencies |  |  | 336,976.69 | 435,636.03 |
| 6. Subsidies of state budget |  |  | - | - |
|  |  |  |  |  |

## INCOME STATEMENT

## Quarter 4/ 2009

Unit: VND

| Items | Code | Note | Quuarter 4 |  | Accumulation from the beginning of the year to the |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 | VI. 25 | 340,499,613,713 | 276,746,820,843 | 1,305,359,931,082 | 1,241,778,102,649 |
| 2. Deductions | 02 |  | 3,060,000 | 45,679,800 | 576,686,432 | 572,928,190 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 340,496,553,713 | 276,701,141,043 | 1,304,783,244,650 | 1,241,205,174,459 |
| 4. Cost of goods sold | 11 | VI. 27 | 255,995,152,425 | 203,044,804,913 | 929,098,340,338 | 999,709,581,283 |
| 5. Gross profit ( $20=10-11$ ) | 20 |  | 84,501,401,288 | 73,656,336,130 | 375,684,904,312 | 241,495,593,176 |
| 6. Financial income | 21 | VI. 26 | 6,992,103,748 | 3,060,801,964 | 22,983,082,668 | 10,835,330,614 |
| 7. Financial expenses | 22 | VI. 28 | 51,081,823,524 | 31,763,137,028 | 116,562,334,474 | 85,498,079,632 |
| - Include: Interest expenses | 23 |  | 945,117,898 | 957,197,745 | 4,931,237,449 | 6,109,875,092 |
| 8. Selling expenses | 24 |  | 17,872,818,504 | 22,831,351,723 | 77,933,041,389 | 59,257,690,682 |
| 9. General \& administrative expe------------------------ | 25 |  | 8,603,687,984 | 2,849,545,779 | 26,012,031,045 | 17,128,815,263 |
| 10. Net operating profit [ $30=20+(21-22)-(24+25)]$ | 30 |  | 13,935,175,024 | 19,273,103,564 | 178,160,580,072 | $\mathbf{9 0 , 4 4 6 , 3 3 8 , 2 1 3}$ |
| 11. Other income | 31 |  | 10,232,934 | 14,749,365 | 333,988,851 | 225,065,705 |
| 12. Other expenses | 32 |  | 2,840,909 | 42,603,299 | 65,390,595 | 67,320,952 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 7,392,025 | $(27,853,934)$ | 268,598,256 | 157,744,753 |
| 14. Profit before tax ( $50=30+40)$ | 50 |  | 13,942,567,049 | 19,245,249,630 | 178,429,178,328 | 90,604,082,966 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 9,186,511,792 | 10,680,072,162 | 29,848,325,837 | 20,670,308,829 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  | (7,836,962,073) |  | (7,836,962,073) |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 4,756,055,257 | 16,402,139,541 | 148,580,852,491 | 77,770,736,210 |
| 18. EPS (VND/share) (*) | 70 |  | 288 | 1,980 | 9,123 | 5,460 |

## CASH FLOWS STATEMENT

Quarter 4/ 2009 (Direct method)


